

## PROPOSAL FOR IMPLEMENTING A STANDARD SERVICE FEE FOR REAL ESTATE AGENTS IN KAMPALA

## Dear Fellow Real Estate Agents,

I hope this message finds you well. In light of the challenges we've been facing as real estate agents in Kampala, I am proposing a critical initiative that could significantly improve our working conditions and professional standing.

## Proposal: Implementation of a Standard Service Fee

**Background:** Our collective experience has shown that the current lack of a standardized service fee exposes us to disrespect, unpaid efforts, and client abuse. To address these issues and enhance our professionalism, I propose the adoption of a standard service fee that covers essential aspects of our work.

Components of the Standard Service Fee:

- 1. **Transportation:** Reimbursement for travel expenses incurred during property viewings and client meetings.
- 2. **Networking:** Funds allocated for professional networking With other colleagues and activities to expand our industry connections.
- 3. **Communication:** Coverage for communication tools and platforms essential for efficient client interactions.
- 4. **Time:** Recognition and compensation for the valuable time invested in each real estate transaction.

## **Benefits:**

- 1. **Fair Compensation:** Ensuring that our efforts are duly compensated, fostering a more equitable working environment.
- 2. **Professionalism:** Enhancing our professional image and credibility within the real estate industry.
- 3. **Improved Working Conditions**: Minimizing financial strain and maximizing our ability to provide quality service to clients.

**Next Steps:** I propose that we collectively discuss and endorse this initiative. Your input is crucial to refining the details of the standard service fee and ensuring that it aligns with our shared goals.

Let's work together to elevate our profession and create an environment where our efforts are valued and respected.

Thank you for your consideration.

Best regards,

Grace K. Poglod

C.E.O Expat Housing Guide